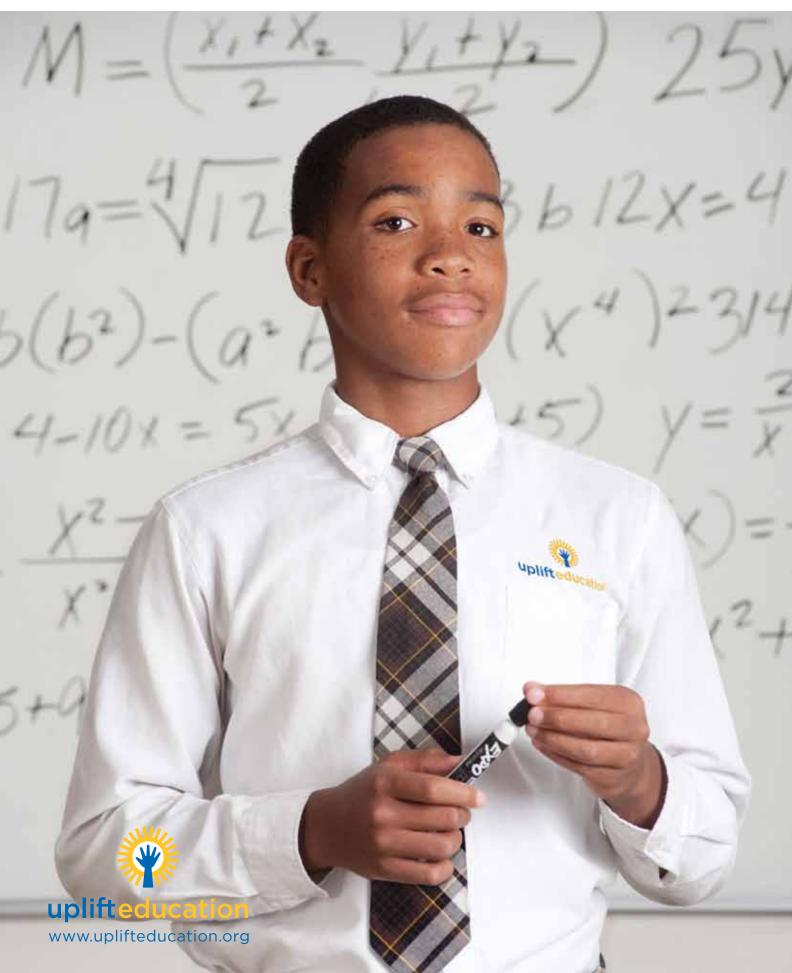
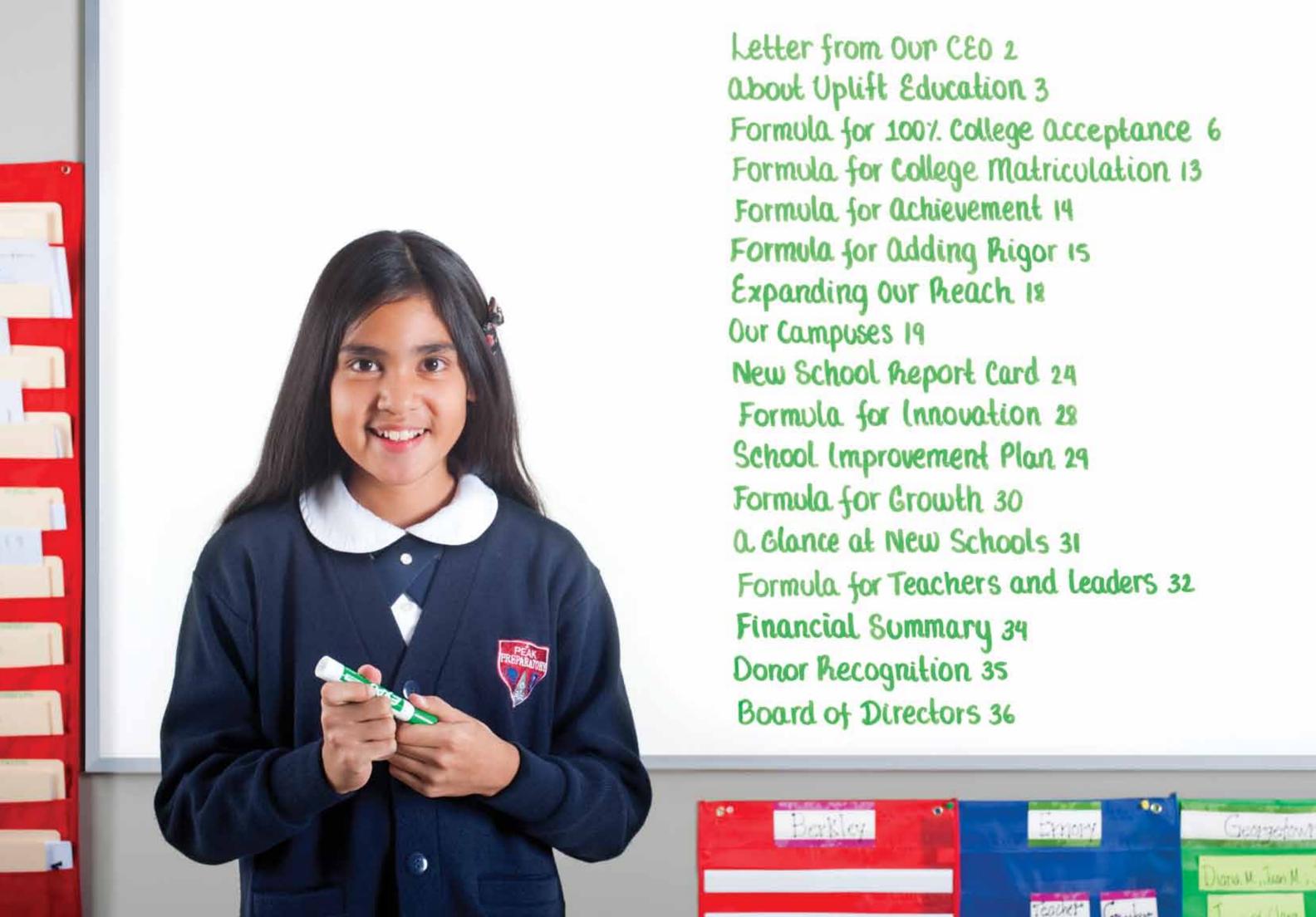
→ { Creating a formula for success }

→ **Uplift Education** (Annual Report) 2011





#### Letter From Our CEO



As I reflect on 2010–11, I'm proud to see that the big goal we initially set forth 15 years ago has grown from one school built on the backs of dedicated teachers to a formula for success for public schools across the Dallas-Fort Worth metroplex.

Last year, we grew to serve 4,700 scholars and had not one, but two schools ranked among the top 20 public high schools in the country. We have shared in the past about Uplift Education's North Hills Preparatory being ranked in *Newsweek* magazine's top 10 public high schools in the nation. But last year, our second oldest campus, Peak Preparatory, in their first year of eligibility, broke into the *Washington Post's* top 20 rankings at #11, showing that the Uplift Model works no matter the demographics of your scholar population.

Because every person at Uplift rallies behind what others think is a bold goal—that EVERY single scholar in our network can go to college—we have shown through our results that this is absolutely possible. Last year we graduated seniors from all five of our campuses—201 graduates who were all accepted to college. Those 201 seniors earned more than 1,100 college acceptances and \$26 million in scholarships and grants.

We have also seen our focus on indicators of college-readiness paying off. Last year, Uplift Education's average commended scores were almost 20 points higher in both math and reading versus our neighboring district. Some of the highest gains in terms of scholars' national competitiveness came from one of our schools that stayed under the radar this past year. Their scholars moved 1.5 grade level equivalents over the year, and their success is a lesson for all of us on taking a "no excuses" attitude. They are in one of the toughest communities, where no comprehensive public school had earned above an Academically Acceptable rating in several years. This is the story of the Exemplary-rated Heights Preparatory.

While there is much to celebrate, we also want to be transparent about where our data shows we still need to improve. Unfortunately, a few of our schools fell just short of Exemplary rankings last year, and we had a few schools that performed meaningfully below our expectations. I can share with confidence that we have identified the challenges these schools faced and have implemented a detailed plan of action to move them in line with Uplift's overall scholar achievement levels by the end of the upcoming school year.

As we continue to grow to nearly 40 schools across Dallas and Fort Worth, we see that the Uplift model is a replicable formula for what is possible in public education. Our desire is that our size and performance will be a rallying cry for parents across the metroplex to demand more from their local schools. I hope you will join us in that rally cry.

Shine Through,

Masmin Bhatis

Yasmin Bhatia Chief Executive Officer

### About Uplift Education

Uplift Education, a nonprofit 501(c)(3) organization, operates a growing network of public charter schools in North Texas. Uplift Education's two oldest schools, North Hills Preparatory and Peak Preparatory, are ranked as the 10th and 11th best public high schools in the nation by *The Washington Post*. Uplift has taken this formula for success to expand to 17 tuition-free, college preparatory schools, with plans to grow to 37 schools, educating 13,000 scholars, by 2015. Preparing scholars to enter and succeed in college is at the center of this formula for success.

- 100% college acceptance for the graduating class of 2011
- \$26 million in scholarships and grants for 201 graduating seniors
- 1,100 college acceptances
- 450 dedicated teachers
- Five-star FAST rating
- 4 out of 5 Exemplary rated districts
- 18% more time spent in the classroom
- 59% eligible for free and reduced lunches
- North Hills Preparatory and Peak Preparatory rated #10 and #11 best high schools in the nation, as named by The Washington Post
- North Hills Preparatory rated #10 best high school in the nation as named by *Newsweek* magazine.

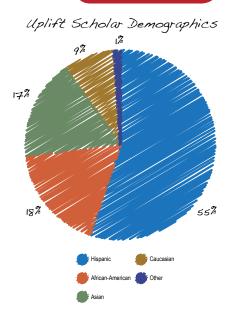
Year founded: 1996

Current Enrollment: 4.657

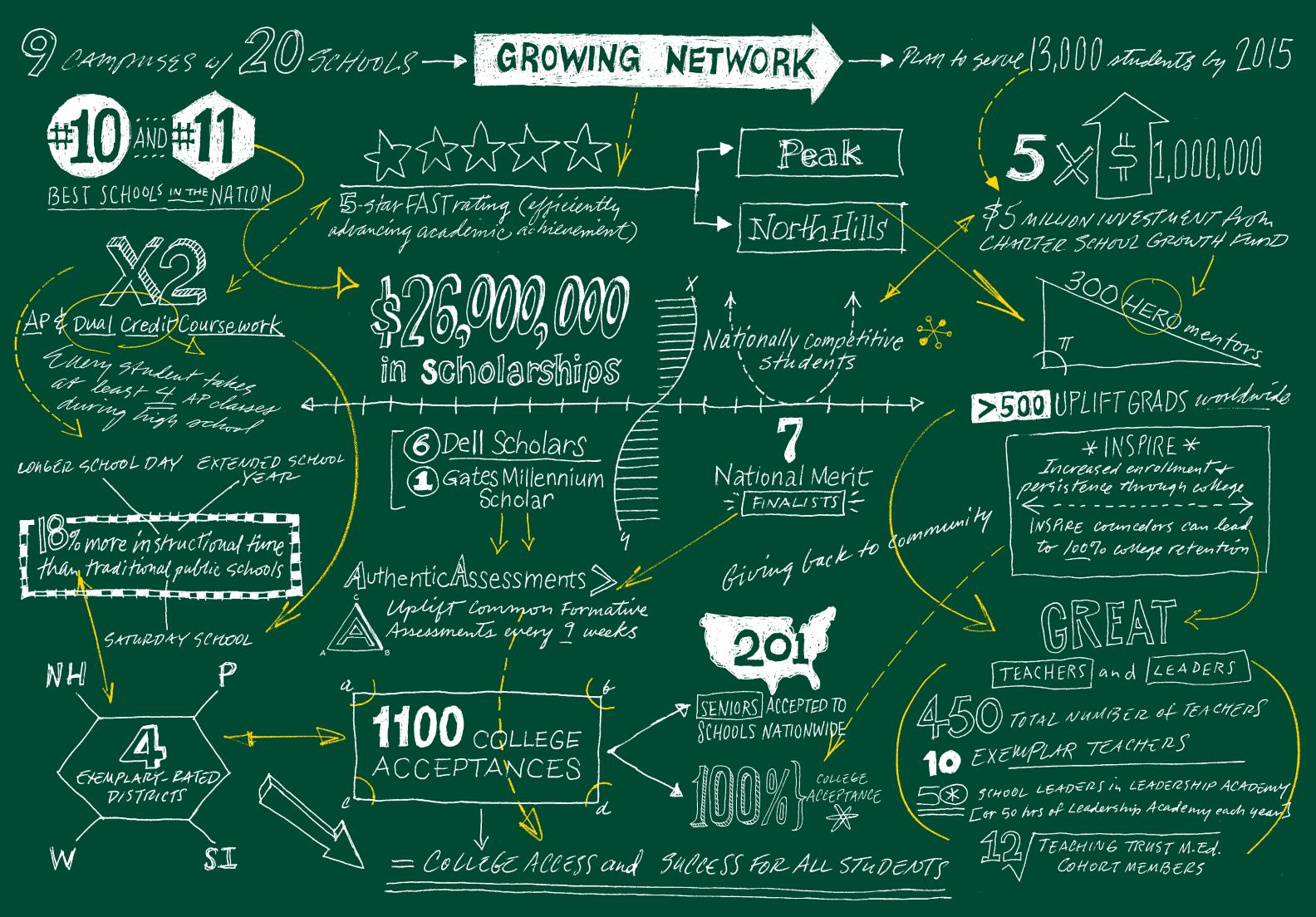
Schools:

First Graduating Class: 2001-02

Class of 2011: 201 Seniors







## Formula for 100% College Acceptance

In 2011, Uplift Education's seniors once again achieved 100% college acceptance. This was a milestone year, as it was Uplift's first year with graduates at all five of its high schools, with 201 seniors. Combined, these seniors earned more than 1,100 college acceptances.

Our formula for achieving 100% college acceptance year after year centers around our Road to College program. "Road to College" begins in Kindergarten where teachers share their own college stories with their scholars and proudly display memorabilia from their alma maters in their classrooms. As scholars enter sixth grade, formal time is offered during each school day to help scholars navigate the college-going process. Time is spent understanding differences between colleges, majors and even future careers. Scholars also spend time researching, finding and completing scholarship applications. Every Uplift high school campus has at least one Road to College counselor to support our scholars' needs.

#### Road to College Improvements

In 2010, Uplift began a revamp of its Road to College program focused around increasing the number of its scholars admitted to selective colleges—schools that either meet 100 percent of a scholar's demonstrated financial need or are in U.S. News & World Report's top 100 colleges. The revamp included increasing support to improve the quality of scholars' personal statements, evaluating SAT test prep solution, being more strategic in exposing scholars to need-met colleges, and improving brand awareness with highly selective schools through our annual college fair and admissions officer visits.

#### HERO Mentors

The Higher Education Reality Operation, or HERO, mentor program at Uplift continued to grow in 2010–11, with 300 mentors volunteering with juniors and seniors at every Uplift high school. In 2010-11, HERO mentors volunteered approximately 15,000 hours assisting Uplift Education scholars with career exploration, internships, scholarship searches, college applications, and ultimately, college acceptances.

#### University Relations

In 2010–11 Uplift hosted two college fairs. The first, its annual college fair at Hampton Preparatory, included representatives from nearly 100 colleges nationwide. The second took place in the spring at North Hills Preparatory where Uplift co-hosted the 2011 Symposium for Multicultural Recruitment for college admissions officers. This second college fair allowed scholars the opportunity to interact directly with college admissions officers during small group workshops. In addition to these opportunities, Uplift partnered with a well-known nearby private school in 2010 to leverage opportunities for admissions officers to visit with scholars from Uplift schools while in the Dallas

300

201

seniors accepted

to more than

1,100

colleges and

universities

Hello, my name is Kellina Sysavath, and I attend Salem College in Winston-Salem, North Carolina. Being in North Carolina has been an amazing experience. I would have not chosen Salem College without Peak's assistance. Peak opened my eyes and helped me realize I had the potential to not only attend college, but to aim for a prestigious college and apply to schools all over the United States. I applied to many schools I would never have considered, and I ended up with over 17 acceptances. I

was so proud of that fact!

My College Skills class at Peak was very beneficial. My College Counselor, Ms. Ganic, and my Inspire Counselor, Ms. Estrada, made sure that we understood every step of the college application process. Coming from a family that did not go to college, it was hard for my family to help me with the process. Fortunately, Ms. Estrada sat down with me and my mom and gladly helped with every step.

All of these amazing colleges wanted me, but I could only choose one. I had the opportunity to visit Salem College, St. Benedict College, and Ripon College with other Uplift scholars, and my counselor helped me arrange individual college visitations. These visits helped me make my decision to attend Salem College.

During the summer, Ms. Estrada did her best to make sure I was ready for the fall. We reviewed my financial aid award, made travel arrangements and discussed any concerns I had. Once I arrived in Salem, I was a little homesick (I had never been this far away from home), but before long I made plenty of friends and got involved in college life. Although I miss Texas, my family, and friends, I do not regret coming here. Majoring in Biology is a challenge, but I have the confidence that I can tackle anything. When I struggle or something goes wrong, I know that I can call Ms. Estrada



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On my toughest days, I have drawn inspiration from a quote that Mr. Jennings, my English teacher at Peak, wrote in my yearbook: "Think of what scares you the most. Then do it. Think of what you always do, and then do the opposite." I don't think he knows it, but I always carry this in my heart.

rigor counselors mentors

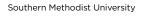
100% college acceptance

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## College Signing Day

Vanderbilt University





University of Pennsylvania



University of Arkansas





University of Texas at Austin



Vassar College



Texas A&M University

Carnegie Mellon University

Emory University



University of Oklahoma



Cornell University

Austin College



Indiana University





Rice University





Pomona College



In 2011, Uplift Education took its annual College Signing Day event to a new level to celebrate our first year with graduating classes at all five of our existing high schools. Local basketball mascots, Mavs Man and Champ, were on hand to pump up a crowd of nearly 3,000 Uplift scholars, teachers and parents, as they cheered on the Class of 2011's college commitments.

Middle and high school scholars filled the stands of Moody Coliseum at Southern Methodist University. They proudly waved school spirit signs and screamed in support as the music faded and the announcer introduced the college graduating class of 2015.

While many Uplift scholars are the first in their family to graduate from high school, College Signing Day showcases



what Uplift is all about-giving every scholar the opportunity to enter and succeed in college. An even bigger production than graduation, College Signing Day celebrates the college acceptances, scholarships and commitments of each graduating senior.

For 2011, Uplift Board Vice Chairman, Todd Williams, gave the keynote address for the event. North Hills Preparatory

class of 2005 graduate Jaisy Joseph, who is currently pursuing her master's at Harvard Divinity School, addressed the crowd: "Take a look at the sixth graders who are sitting in this arena with you. The same amount of time that exists between you and them exists between you and me. So I ask you, what will you be sharing with them when you stand on this stage in six years?"

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## Formula for College Matriculation and Persistence

Uplift recognizes that college acceptance is only half of the solution when it comes to increasing college participation among first-generation college students, minority students and low-income students. And with scholars graduating from all five of its high schools in 2011, the need for a plan around college matriculation and persistence for its alumni was greater than ever.

In response, Uplift expanded its Inspire Program, hiring Inspire counselors for each of its high school campuses. These counselors work with scholars beginning in their junior year of high school and continue to provide counseling and support services for alumni through college graduation.

The initial results from the Inspire Program with Peak Preparatory's Class of 2010 showed remarkable results. The 26 seniors from Peak Preparatory's 2010 graduating class were all accepted to college. All 26 enrolled in college for their freshman year, and all 26 have returned to college for their sophomore year. This 100 percent college persistence rate far outperforms national averages. Nationwide, 30 percent of college and university students drop out after their first year. Half never graduate, and college completion rates for minorities are even lower.

#### Financial Aid

Thirty percent of scholars had at least 50% of their college expenses covered by scholarships and grants. Financial aid plays a major role in ensuring that Uplift's scholars are able to enter and persist through college to graduation. Because of this, Uplift sets an annual goal of \$20 million in scholarships and grants for its graduates. The class of 2011 far exceeded this goal, earning \$26 million in scholarships and grants, with more than two-thirds of graduates receiving some form of financial aid.

In planning its annual college field experiences for scholars, Uplift wants scholars to see a broad spectrum of choices, but also wants to make sure they see a sufficient number of schools that have large endowments for scholarships, or that are 100 percent need met. Uplift deliberately selects the schools scholars see on college trips and the schools it reaches out to for information sessions during the school year.



Parents are also involved in financial aid workshops. They receive information regarding Free Application for Federal Student Aid (FAFSA), Texas Application for State Financial Aid (TAFSA), scholarships, grants and loans. They are instructed on how to adhere to important deadlines and how to interpret award letters given to scholars by colleges and universities.

Major scholarships, awards and grants awarded to the class of 2011:

John Hopkins Univ. Grant - \$1,936,000 Gates Millennium Scholars Program -\$555,762

Vanderbilt Univ. Need-Based Grant -\$210,820 Middlebury Coll. Grant - \$202,400

SMU - Presidential - \$199,860
Vassar Scholarship - \$197,760
Brandeis Univ. - MLK - \$196,160
Univ. Of Pennsylvania Grant - \$186,000
Bates Scholarship - \$185,440
Pomona Scholarship - \$184,440
Colgate Univ. Grant - \$181,880
Wesleyan Univ. Scholarship - \$175,684
Wellesley Coll. Grant - \$174,316
Boston Coll. Options Through Education -

Barnard Univ. Coll. Grant - \$166,352
Babson - Enrico Dallas - \$161,600
Grinnell Grant - \$156,600
Emory Coll. Grant - \$151,768
American Univ. Grant - \$136,000
Syracuse Univ. Grant - \$134,800
TCU Chancellor's - \$129,000
Univ. of Dallas Acad. - \$128,000
Univ. of Alabama Scholarship - \$119,400
SMU National Merit - \$118,000
Auburn Univ. Scholarship - \$115,364
Rensselaer Polytechnic Institute Leadership
Award - \$92,400
USC - Presidential - \$84,320
TAMU - Regents' Scholars Program -

Tulane Founders - \$80,000 Univ. of Denver Scholarship - \$80,000 Fordham Univ. Scholarship - \$77,200 Salem - Presidential - \$72,000 Austin Coll. - Dean's - \$72,000 Drexel Dean's - \$70,000 Rochester Institute of Technology Grant

\$80.000

\$70,000

Agnes Scott Coll. - Merit - \$64,000

Bryant Univ. Grant - \$64,000

C of Notre Dame - Acad. - \$64,000

Assumption Coll. - Milleret - \$56,000

St. Louis Univ. Dean's - \$56,000

TCU Deans - \$56,000

UTD- Dallas Acad. Distinction Award
\$54,976

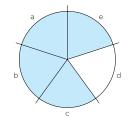
St. Edward's Univ. - Trustees Distinguished ACHV Scholar - \$54,000
Univ. of Portland Scholarship - \$52,000
Univ. of Tulsa Acad. - \$52,000
Cornell Presidential - \$48,000
SMU Provost's - \$48,000
St Ben/St John's President's - \$48,000
Trinity Univ. President's - \$44,000
W. Jewel Coll. Presidential - \$44,000
McDaniel Coll. - Acad. - \$43,000
Saint John's Univ. - Dean's - \$38,000
Texas Lutheran Univ. - Commendation
Award - \$36,000
Baylor - Provost's Gold - \$34,000

UT Arlington President's Charter - \$32,000 Engineering Fellows Scholar - \$30,000 The Univ. of Tampa - Minaret - \$30,000 Univ. of Dallas Acad. ACHV - \$28,000 Sweet Briar Coll. - Fletcher Award - \$24,000 Jane Bosart - \$20,000 Univ. of Oklahoma Scholarship - \$20,000 Ripon - Evans Achvmt. Award - \$20,000 Dell Scholars - \$20,000 UT-Arlington Outstanding Fresh. - \$16,008

UNT-Dallas ACHV - \$16,000 UT-Arlington Fresh. Honors - \$16,000 Starfish - \$16,000 Christian Leadership (DBU) - \$15,840

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#### Formula for Achievement



4 out of 5 districts rated EXEMPLARY by the Texas Education Association

Outpaced state's

Commended

rates by 10 or more
points on 80% of tests

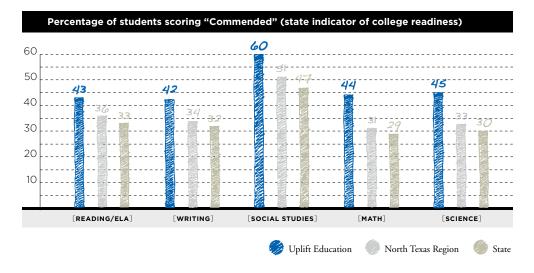
Regarding performance on the Texas Assessment of Knowledge and Skills (TAKS), Uplift scholars continued to outperform their peers from the neighboring districts in terms of percent of students receiving Commended Performance results. As a result, four of our five districts were rated Exemplary.

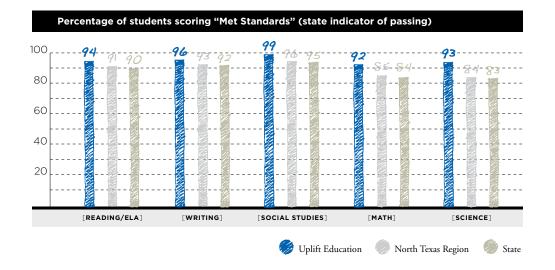
Uplift scholars outpaced the state and the four major neighboring ISDs on the percent achieving Commended status for all 27 subject-grade combinations tested through TAKS.

On the Commended college readiness scale, Uplift outperforms its peer district on average by 20 percentage points and outperforms the state by at least 10 points on 80% of the tests, including all math and science tests.

Uplift showed double-digit improvements in the Commended rates for science at the 8th and 11th grade levels and for reading at the 8th and 9th grade levels.

Uplift increased the percentage of scholars across all grades scoring Commended on science by seven points over 2010.



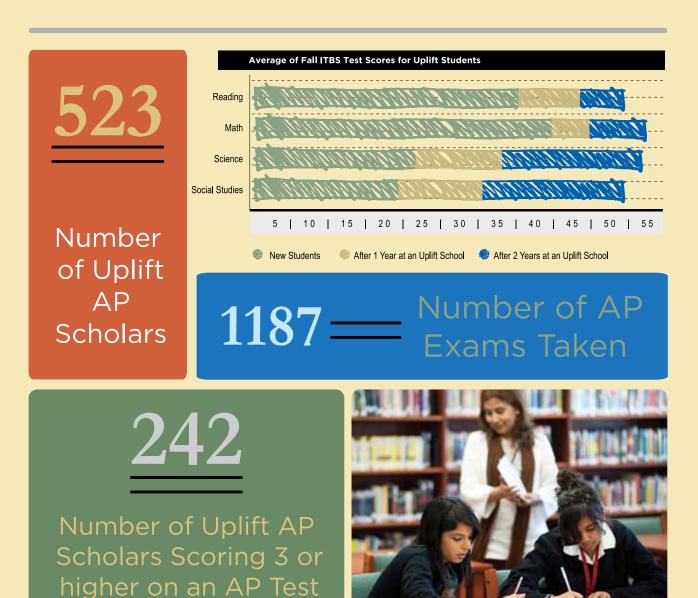


## Formula for Adding Rigor

Uplift's focus on rigorous academics has paid off in scholar achievement on state-level results. We know, however, that this is not enough. Because of this, Uplift also measures how competitive scholars are against their peers nationally through norm-referenced tests such as the Iowa Test of Basic Skills (ITBS), SAT and AP tests. Uplift piloted common formative assessments in math and science for the 2010–11 school year—tests designed to be the hardest test an Uplift scholar would take.

In 2010–2011, Uplift started mandating ITBS for fall to spring testing across its districts so we could more accurately gauge where scholars start when joining an Uplift school, and how much they grow within a school year. On average, new scholars enter Uplift schools in the bottom 50th percentile of the country based on ITBS. Our goal is to grow our scholars academically to be in the top 75th percentile in the country by the time they graduate so they can be competitive across the country for highly selective colleges and universities. Going forward on an annual basis, we have set a goal for our teachers to grow their scholars 8 points in national percentile rank so they are on track to move more scholars into the top quartile.

Additionally, ALL Uplift scholars are required to take at least four Advanced Placement (AP) courses during their high school years. Uplift believes that it is important for scholars to have exposure to these rigorous courses and exams as a way to be prepared for college. Over the past three years, Uplift has meaningfully increased the number of scholars taking AP tests.



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In 2010-11 Uplift operated 17 schools on seven campuses across North Texas. This included two new schools for the 2010-11 school year: Heights Preparatory in West Dallas and Laureate Preparatory in Downtown Dallas. Heights Preparatory opened with grades 6–7 and plans to grow into a full K–12. Laureate Preparatory opened with grades K-2 and plans to grow in to a K-12 in the downtown Dallas area.

The opening of these two new schools marked the beginning of a heavy growth phase for Uplift Education, whereby it will grow to 37 schools with 13,000 scholars by 2015. This will enable Uplift to expand its share of the public education market in North Texas, thereby positively impacting the educational landscape and affecting change throughout the region.

The 2010-11 school year also marked an important achievement in the recognition of the Uplift model as a successful, replicable model that works regardless of what socioeconomic or ethnic background a scholar comes from. As in past years, Uplift Education's North Hills Preparatory ranked among the top public high schools in the nation, coming in at #10 on The Washington Post's High School Challenge rankings. But in its first year of eligibility, Peak Preparatory came in right below North Hills at the #11 spot in the High School Challenge rankings.

Uplift Campuses		Average Household Income
<ol> <li>North Hills Preparatory</li> <li>Williams Preparatory</li> <li>Heights Preparatory</li> <li>Summit International Preparatory</li> </ol>	<ul> <li>5 Laureate Preparatory</li> <li>6 Peak Preparatory</li> <li>7 Hampton Preparatory</li> <li>8 Infinity Preparatory</li> <li>9 Pinnacle Preparatory</li> </ul>	\$9,000 to \$42,000 \$42,000 to \$60,000 \$60,000 to \$88,000 \$88,000 to \$153,000 \$153,000 to \$473,000
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	2	
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	30	30



School in the Nation

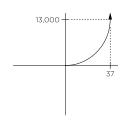
School in the Nation

North Hills Preparatory

Expanding Our Reach

17 schools on

campuses for 2011



We will grow to 37 schools educating 13,000 scholars by 2015

Rating: Exemplary Number of Scholars: 1,352

Preparatory

2011 = 10th class of college-bound seniors

District: Uplift Education's North Hills

**Formula For Success:** 

- 88% accepted to a
- Scholarship winners and 7 Commended
- **39 IB Diplomas** awarded
- 464 AP tests taken
- 1 West Point Summer **Leadership Seminar**
- 65 AP Scholars







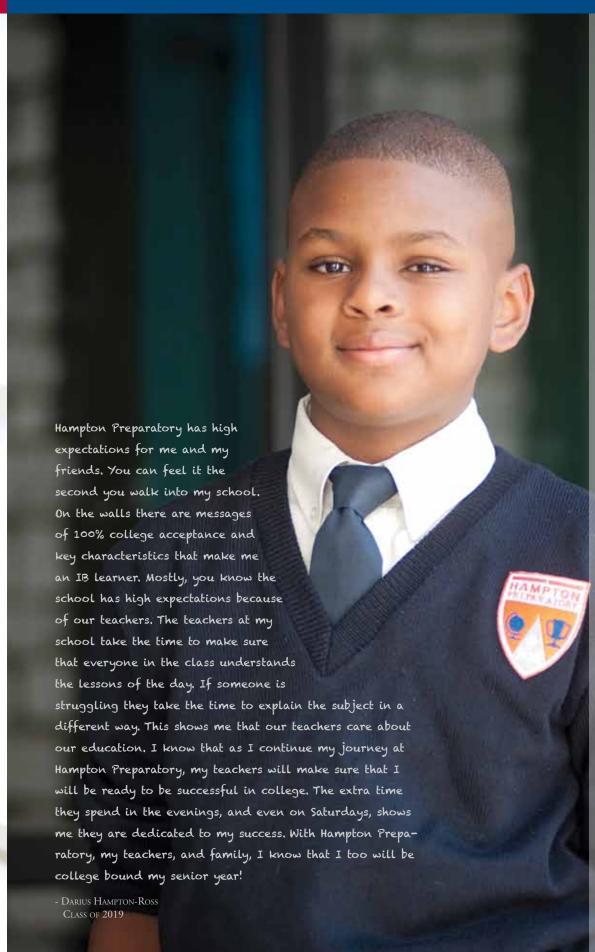


District: Uplift Education's Peak Preparatory Rating: Exemplary
Number of Scholars: 963

Hampton Preparatory

District: Uplift Education's Hampton Preparatory Rating: Academically Acceptable Number of Scholars: 680 2011 = 1st class of college-bound seniors





#### Formula For Success:

- → 14 seniors
- → 100% college acceptance
- → 93% accepted to a 4-year college
- → \$1.2 million in scholarships and grants
- → 97 AP tests taken



6

Vachon Brackett



Roxanne Ashley Primary School Dire

## Summit International Preparatory

District: Uplift Education's Summit Preparatory
Rating: Exemplary
Number of Scholars: 639
2011 = 1st class of college-bound seniors

## Williams Preparatory

District: Uplift Education's Williams Preparatory Rating: Exemplary Number of Scholars: 751 2011 = 1st class of college-bound seniors

#### Formula For Success:

- → 22 seniors
- → 100% college acceptance
- → 90% accepted to a 4-year college
- → \$4.9 million in scholarships and grants
- → 2 Dell Scholars
- → 162 AP tests taken
- → 5 AP Scholars, 2 AP Scholars with Honor
- → 1 West Point Summer Leadership Seminar Participant



You know you're at Summit International Preparatory when you arrive at our beautiful campus, enter our sparkly new high school and are greeted with a hearty handshake and smile by people who are genuinely happy to see you. Oh, well that and the occasional squirrel stealing some sixth grader's sandwich.

I am proud to be a student attending
Summit, for I am able to bloom
and grow in a school that
cares about me now and who
I will become in the future.
My teachers are inspiring, the
academics are challenging,
and Summit is the place to
be if you are serious about
attending a great college.

I am truly thankful and happy to be a student at Summit International Preparatory. With Summit's support, I feel confident that I will accomplish my goal of graduating college and making my mark on the world.

- Catherine Woodhouse Class of 2014



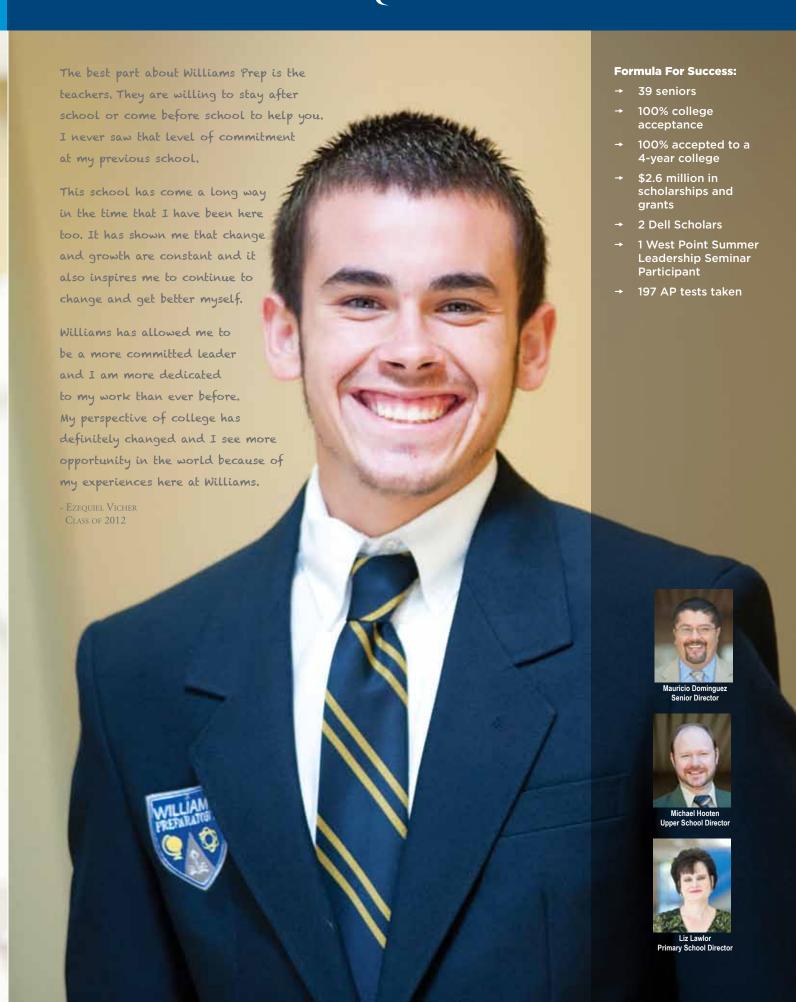
Priscilla Collins-Parh
Senior Director



Karen Evans Secondary School Direc



Jacquelyn Burder



## New School Report Card

## Heights Preparatory

**HEIGHTS** 

PREPARATORY

An Uplift Education School

The first year of operations for Heights Preparatory was an outstanding success. Across the Uplift network, some of the highest gains in terms of scholars' national competitiveness came from Heights Preparatory. Their scholars grew 8.9 points in terms of their national percentile rank and moved 1.5 grade level equivalents. Their success is a lesson for all of us on "no excuses" and what happens when a dedicated group of teachers sets its mind to something. The result was an Exemplary campus rating from the TEA, making them part of the Exemplary-rated Uplift Education's Williams Preparatory district.

This school could have made a logical case to any reasonable person that their performance might not hit the mark this past year. More than 90% of their scholars come from economically disadvantaged homes, half of their classrooms are in portable buildings, they are in one of the toughest communities, their scholars came meaningfully behind, and no public school in their community had earned above an Academically Acceptable rating in the past few years. Heights Preparatory showed what is possible when adults and scholars share and believe in a common goal and work incredibly hard to get there.

## Texas Assessment of Knowledge and Skills (TAKS) Results

- Scholars participated in the reading, writing and mathematics TAKS tests, and more than 90% of scholars overall, and in every subpopulation, met standards for each subject area
- 25 percent of scholars achieved Commended status on reading/ELA
- 39 percent of scholars achieved Commended status on mathematics
- There was no difference in the Commended achievements of economically disadvantaged scholars versus the greater student body

### Iowa Test of Basic Skills (ITBS) Gains

• 8.9 point gains in National Percentile Rank



## Heights Preparatory

District: Uplift Education's Williams Preparatory
Rating: Exemplary
Number of Scholars: 147
Year Opened: 2010-2011

Heights is a wonderful school. They have a high standard for learning, which is really important to me. I used to go to a school that just retaught things that were taught the year before, but at Heights I'm challenged to the core. I'm taught things above my grade level and it is fascinating to me how easily I understand because of the way my teachers present material. They are so amazing, because each of them explains everything until every student understands.

I enjoy our Advisory class because it gives us a chance to talk to an adult who really listens. My advisor helps me with not only issues I might be having with my schoolwork, but also any personal issues. It's nice to know there is always someone willing to help. Heights is a fantastic school, and I'm elated that my parents enrolled me here.

- Jazmin Ortiz Class of 2016

#### **Formula For Success:**

- → Grades served: 6, 7
- → Ultimate school size: 705 (K-8)
- → Rated Exemplary in its first year of operation
- In 2010-11, scholars grew 8.9 points in national percentile rank and moved up 1.5 grade level equivalents on lowa Test of Basic Skills
- → Part of the "West Dallas School Zone," a community-based effort to ensure that children stay on track through college
- Heights Preparatory made possible through generous lease terms offered by Dallas Housing Authority and the generous donations of The Rees-Jones Foundation and Michael & Susan Dell Foundation

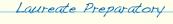


Jacqueline Lovelace enior Director of New Scl



lizabeth Kastiel Campus Director

## New School Report Card



Laureate Preparatory opened its doors to 110 Kindergartners and 1st and 2nd grade scholars on August 12, 2010. The school demographics represent the surrounding downtown communities of East Dallas and Fair Park. Ninety-one percent of scholars are minorities and 80% are from low-income households.

The school has a strong partnership with the Museum of Nature and Science that helps emphasize math and science starting in Kindergarten with hands-on learning. Laureate Preparatory has a full-time, dedicated museum employee who works directly with Laureate teachers and administrators to incorporate science activities and instruction throughout the school day. The museum representative also coordinates monthly math and science nights, as well as brings artifacts from the museum for scholars to observe.

Laureate Preparatory will ultimately grow to be a full K–12 continuum with a downtown secondary high school being built for the 2012–13 school year. The Laureate Preparatory District will include Pinnacle Preparatory, an additional K–5 primary school. Ultimately the Laureate Preparatory District will serve nearly 2,000 scholars, and its first graduating class will be in 2015–16.

#### Iowa Test of Basic Skills (ITBS) Gains

- Scholars started the school year in the bottom 25th percentile
- Majority of scholars grew by 30 to 40 points in math and science within the first year at Laureate



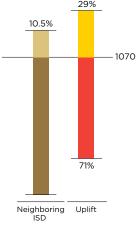
## Laureate Preparatory

District: Uplift Education's PEAK Preparatory
Rating: Exemplary
Number of Scholars: 110
Year Opened: 2010-2011



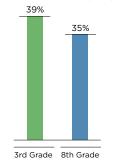
## Formula for Innovation and Transparency Around Results

The chart below shows the percentage of Uplift scholars who scored a college-ready score of 1070 (combined math and reading) as defined by the College Board on the SAT.



Percentage of students with college-ready SAT score of 1070 (Math and Reading)

The next chart shows Uplift scholars' competitiveness versus their national peers based on the percentage of our scholars who are in the top quartile based on the Iowa Test of Basis Skills (ITBS)



Percentage of students in top

Data
Reflection
Transparency

Our results from 2010–11 pointed to a few areas where our schools and scholars fell short of our high expectations. Because Uplift embraces an attitude of honesty and transparency around what the data tells us, we feel it is important to share those results with our stakeholders, along with our plan for improvement in 2011–12 and beyond. We never stop pushing because we know every gain benefits our scholars.

Our first area for improvement is our SAT scores for our juniors and seniors. Uplift scholars are doing better than their neighboring district, yet 71 percent of our scholars are not achieving a score of college-ready on the SAT. While we continue to view our scholars' performance on state tests with importance, that cannot be our singular focus. We need to care about how our scholars perform at state level AND versus their national peers to ensure they are competitive for national scholarship selection and admission to highly selective colleges.

The next metric of success is based on the percentage of our scholars who are in the top quartile based on the Iowa Test of Basis Skills (ITBS). Uplift has seen that scholars in the 75th percentile and above score higher on AP and IB exams and earn higher SAT scores, which means they have more college choices and are competitive for more scholarship dollars, and are more likely to be successful once they get to college.

### Looking Ahead to 2011-12

Our big goal for 2011–12 is to increase our scholar's national competitiveness. Uplift's goal is to move primary school scholars who have been with us for three or more years into the top quartile by the time they enter middle school, or by the end of 8th grade if we received them later. To achieve this, our teachers have set the goal for an average 8-point gain in the national percentile rank for the scholars they serve from the beginning of the year to the end of the year.

Our other area of focus for this year will be in the accountability ratings we receive from the Texas Education Agency. Across the state, accountability ratings dropped for many schools this year partially because of the repeal of the "Texas Projection Measure" (TPM) that had allowed campuses to bump up their ratings during 2010 and 2009. Even with the repeal of TPM, Uplift set Exemplary ratings as the "bar" for our organization. A few Uplift schools came so close to that goal but fell just short of achieving top ratings, and, unfortunately, Uplift also had a few schools that performed meaningfully below our expectations.

In the spirit of transparency, Uplift shared our results and plan of action publicly through *The Dallas Morning News* before the results were released through the TEA, because Uplift remains committed that our work positively influences public education in our city as a whole. We hope by openly sharing our story and sharing what it takes to dramatically change performance in a short time frame, it will provide useful learning for other public schools. We have identified the challenges these schools faced and implemented a detailed plan of action to move them in line with Uplift's overall scholar achievement levels by the end of the upcoming school year.

#### School Improvement Plan

Uplift developed the following plan of action to respond when schools fall short of their goals for Exemplary rated schools. We have put this model into practice for the upcoming school year for our campuses which did not meet the "Exemplary" bar. For 2011-12, we explicitly outlined what changes are being made to support higher quality instruction, tighter school culture, and more empowered teacher leadership.



#### **Purposeful Sense of Urgency**

We will act with intentionality and intensity to show meaningful scholar gains.

- Intervention scheduled during the day for struggling learners
- Two-week assessment cycle to keep close pulse on learning
- All scholars have parents sign and return ALL quizzes
- Implementation of IB Middle Years Program and Project Lead the Way
- Freshman Seminar every other day for first semester to help with transition to high school and provide additional support in writing and reading
- Data walls to stay focused on the work ahead

#### **Empowerment**

We are all empowered and responsible for our destiny.

- Expanded leadership team to support assessment and data analysis
- Staff liaison, elected by teachers, for primary and secondary
- Vertical and horizontal teaming
- "Monday Memo" to staff so everyone is informed about campus initiatives

#### Respect

We can only truly be a team and have the school culture that we want when we treat each other and our scholars with respect and compassion

- Morning meetings 2x/week to reinforce culture
- Increase professional dress to 1 days/wook
- Frequent scholar/staff recognition
- Scholars in 6th-12th grades will complete 25 hours of community service

#### **Positive Energy**

The work we are doing is hard and we will approach it with positivity to provide strength to our peers.

- Improve scholar engagement by building school pride, recognizing scholar achievements, and increasing community service
- Improve teacher engagement through luncheons, staff recognition, socials, service awards, and mentoring
- Improve parent engagement through Parents of the Year award, parent liaison position, opportunities for feedback, and training to improve scholar performance

#### Perseverance

We will remain steadfast toward our goals.

### KEY METRICS FOR SUCCESS

100% of scholars return signed quizzes

80% or more of scholars master biweekly assessments

Improve average scholar SAT score

Scholars will grow 8 NCE points based on ITBS

60% of staff "Strongly Agree" in quarterly staff surveys

90% scholar retention

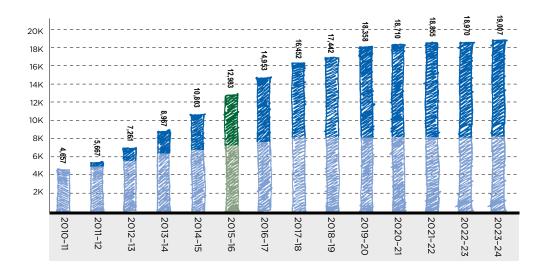


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#### Formula for Growth

Uplift plans to add an additional 18 schools over the pext 5 years Approximately 250,000 primarily low-income students live in the greater DFW region (where Uplift has schools), providing ample opportunity for Uplift's commitment to have at least 80 percent of its portfolio of schools serve low economic communities.

Uplift plans to serve more than 13,000 scholars across its network of schools by the 2015–16 school year. The bar chart below shows the expected scholar growth by year. This chart represents growth on existing campuses (in the light color) as well as new school growth (in the bold color). For financial modeling purposes only, it assumes no new schools are added beyond the last year of Uplift's current strategic plan.



In Dallas, Uplift plans to focus on the educationally underserved and economically distressed communities in East Dallas, Downtown, West Dallas, and Southwest Dallas. Uplift serves all of these communities today. The additional 18 schools Uplift plans to open in Dallas over the next five years, in addition to our existing 19 schools, will educate 9,841 scholars and reach approximately 6.2 percent market share in Dallas.

In Irving, Uplift will focus the majority of its growth in the southern sector, which has demographics similar to the communities Uplift serves in East and West Dallas. Additionally, Uplift will open a new primary school in North Irving that will feed into North Hills Preparatory at 6th grade. This eliminates the current need to take in new 6th graders in order to have a larger secondary school. Each year, more than 2,000 families are on Uplift's waiting list for the 1,400-student North Hills Preparatory campus.

In addition, Uplift plans to enter Fort Worth in 2012–13, opening a cluster of schools that will support its K–12 continuum model.

#### A Glance at New Schools for 2011-12

New for 2011–12 are Pinnacle Preparatory in Oak Cliff and Infinity Preparatory in Irving South. Pinnacle will ultimately feed into a future downtown secondary school, along with primary scholars from downtown's Laureate Preparatory, where Uplift will continue its relationship with the Museum of Nature and Science. In Irving South, Uplift will continue to growth its presence to serve the full K–12 continuum through a total of two primary schools and one secondary school.



Like many Uplift communities, these neighborhoods reflect a high proportion of low-income and minority families, and a low percentage of college-preparatory school options.



#### Pinnacle Preparatory

Year opened: 2011–12

Grades served: K-1

Number of scholars: 101



Jacqueline Lovelace Senior Director of New Schools



Karen Salerno Campus Director



#### Infinity Preparatory

Year opened: 2011–12

Grades served: K-1, 6

Number of scholars: 215



Jacqueline Lovelace
Senior Director of New Schools



Alex Briggs Primary Director



Nina Bhatia Middle School Director





#### Formula for Great Teachers and Leaders

Uplift's Teachers of the Year exemplify its commitment to college preparation, striving year over year to ensure their scholars are on track to enter and succeed in college.



Sharlene Andrews 4th Grade Hampton Preparatory



Lythia Awe 2nd Grade Peak Preparatory



Erin Chester Art/Technology Williams Preparatory



9th Grade English Williams Preparatory



10th Grade Chemistry Peak Preparatory



Shaquela Ford 5th Grade Teacher Summit Preparatory



Julie Hills
2nd Grade
North Hills Preparator



Chloe LaFrance
1st Grade
Laureate Preparatory



Kari Mills
7th Grade Math
Peak Preparatory



Daniel Polk
6th Grade ELA
Heights Preparatory



Brandon Pope
High School Teacher
Summit Preparatory



8th Grade North Hills Preparatory



Jamie Sammis
Physics
Williams Preparatory



8th Grade Math Hampton Preparatory



Shaun Thompson
High School Technology
Hampton Preparatory



Sharice Williams 12th Grade North Hills Preparatory

## Exemplar Teachers

In May 2011, Uplift announced its 2011–12 cohort of Exemplar Teachers. Exemplar Teachers represent the best instructional classroom leaders at Uplift. They not only put best practices into use on a daily basis in their classrooms, but they are also reflective and can articulate what they do to drive scholar achievement. Exemplar Teachers continually work to grow in their craft and learn new skills to inspire learning. Exemplar Teachers have the data and results that show what they are doing is making a meaningful impact on advancing scholars toward college readiness.



Sharlene Andrews
Primary



Abby Baer
Primary
Summit Preparatory



Mary Butler

Mathematics

North Hills Preparatory



Karen Edwards
Technology



Chloe LaFrance Primary Laureate Preparatory



Andrea Parks Science



Daniel Polk
English
Heights Preparatory



Brandon Pope Science



Primary
Laureate Preparatory



Science
Summit Preparatory



Dakota Rubin
Primary
Williams Preparatory



ELA

North Hills Preparatory



Mathematics
Peak Preparatory

#### Dynamic Day in Dallas

Also based upon performance against their 2010–11 goals, 78 teachers, school leaders and staff members were selected for the 2011 Dynamic Day in Dallas. These members of the Uplift team were rewarded with an Oscar-themed party, pampering, golf, spa services, and fine dining.



## Participation in the Dynamic Day in Dallas is based on

### metrics such as:

- ITBS
- Percentage of graduates
   accepted to college
  - Progress toward scholarship goals for campus
- Parent and staff
   satisfaction
- Scholar retention
- Scholar growth on ITBS
- Percentage of scholars
   scoring a 3 or better on
   AP tests or a 5 or higher
   on IB exams
- Other meaningful contributions to our campuses and college readiness

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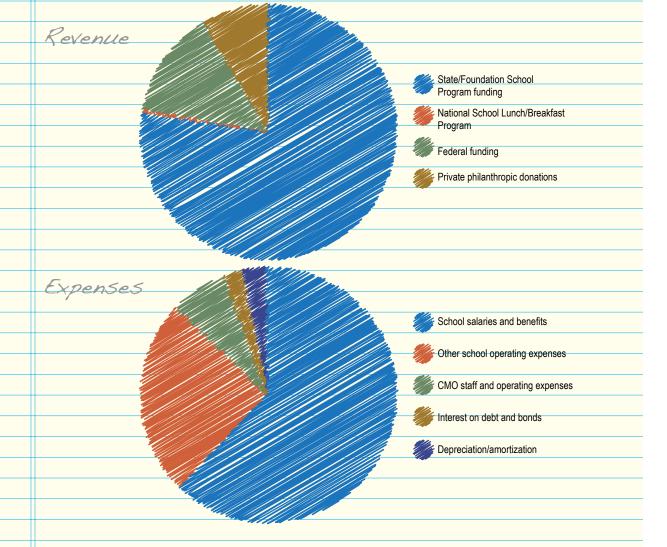
### Financial Summary for Uplift Education

Addition to cash reserves before debt repayment

Audited income statement for fiscal year 2010-2011

Statement of Activities for the Year Ended June 30, 2011

Revenue	
	,,
State/Foundation School Program funding	= \$37,954,659
National School Lunch/Breakfast Program	<u> 163,970</u>
Federal funding	6,730,483
Private philanthropic donations	4,161,474
Total Revenue	\$49,010,586
Expenses	
School salaries and benefits	= \$29,553,932
Other school operating expenses	12,100,065
CMO staff and operating expenses	
or to start and operating expenses	3,491,502
	<u>3,491,502</u>
Interest on debt and bonds	3,491,502



= \$1,219,528

Donor Recognition

Thank you to the following donors for their generous gifts to support Uplift's mission

Uplift Education extends special thanks to those donors who have cumulatively given more than \$100,000 since our inception \$1,000,000 + \$250,000 to \$999,999

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